



CONSTRUCTION **SUPER**CONFERENCE

2025

CONSTRUCTIONSUPERCONFERENCE.COM



Inside Out View: What Construction General Counsel Want From Counsel

- Brian Perlberg, LCI
- Charlie Baxley, Hoar Construction
- Robert Lizza, Consigli
- Tim Whittaker, J.E. Dunn
- Paul James, Bond Bothers
- Kate Golden, Mortenson



The Lawyers at the Trusted Business Advisor

The Evolving Role as Business Advisor



Role on the Board of Directors

- Are Biz discussions privileged
- How time intensive is corporate governance?

Enterprise Risk Management

- How does your company manage risk as an enterprise
- Reporting Structure.
- Risk Dept Reporting? Safety?
 - Other Legal areas brought in-house?



What I LOVE (or Hate) About Outside Counsel



How does outside counsel demonstrate added-value?



How do they make you look good, or bad?



Conflicts of Interest?

Timing
Waivers?

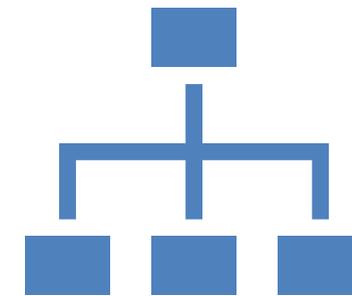


When is Counsel too Cautious in Giving Advice?

What I Love (and Hate) About Outside Counsel



Billing Practices



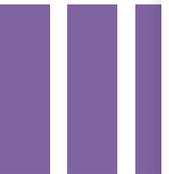
Work Project, Quality
Control

Litigation Spend

The CLO's Role in Adding Value

“Legal is Legal,
“we’re different”

Can Legal Be
Budgeted?
Targeted Cost
Updates?



When I Hire Outside Counsel, I Look for . . . ?

Relationships

Expertise

Referrals,

Hiring Outside Counsel Considerations

**Do you hire firms or
lawyers?**

**Recruiting geographic and
background diversity**

Avoid Groupthink



Finding Talent, Your Legal Team

- Are you seeing a talent drain in-house?
How do you recruit?
- Outside firms talent drain?
- Are you hiring associates? Or ChatGPT?
- What can AI not replace?
- Use of Contract Managers?





Topics that Keep You Up ALL Night

- **AI in Legal Practice:**

 - AI's impact on billing models and service delivery
- Legal team's use (contract review)
 - Ops' use of AI
 - Design team's use of AI
 - Your AI policy?



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